

Developmental Disability Services of Jackson County - Eitas

FY 2019 Budget

DRAFT

11/28/2018

FY 2019 Budget Summary

| | | Budget 2018 | Budget 2019 | Change from 2018 | % |
|----|--|---------------------|---------------------|---------------------|-------------|
| | <u>OPERATING REVENUES</u> | | | | |
| 1 | Tax Revenue | \$7,593,904 | \$7,778,000 | \$184,096 | 2% |
| 2 | Excess Taxes - Prior years | \$345,212 | \$350,000 | \$4,788 | 1% |
| 3 | Transportation - DMH | \$403,180 | \$403,188 | \$8 | 0% |
| 4 | Training - DMH | \$38,000 | \$38,004 | \$4 | 0% |
| 5 | Supported Employ - DMH | \$22,000 | \$21,996 | (\$4) | 0% |
| 6 | MEHTAP Grant | \$34,717 | \$36,936 | \$2,219 | 6% |
| 7 | Oral Health Grant | \$85,482 | \$8,458 | (\$77,024) | -90% |
| 8 | KC Collaborative Grant | \$63,400 | \$25,000 | (\$38,400) | -61% |
| 9 | SEP - UMB Employees | \$300 | \$250 | (\$50) | -17% |
| 10 | Purchase of Services - Other | \$4,071 | \$3,500 | (\$571) | -14% |
| 11 | Medicaid - DOT Revenue | \$792,393 | \$790,000 | (\$2,393) | 0% |
| 12 | Medicaid - Support Coordination | \$6,636,596 | \$6,840,143 | \$203,547 | 3% |
| 13 | Interest Income - Investments | \$24,734 | \$30,000 | \$5,266 | 21% |
| 14 | Interest Income - Sweep Acct. | \$65,367 | \$125,000 | \$59,633 | 91% |
| 15 | Interest Income - NR Special Neighbors | \$8,500 | \$3,073 | (\$5,427) | -64% |
| 16 | Interest Income - NR MC Properties LLC | \$0 | \$8,058 | \$8,058 | #DIV/0! |
| 17 | Realized/Unrealized Gains on Investments | \$342 | \$0 | (\$342) | -100% |
| 18 | OHCDS Contract | \$18,686 | \$0 | (\$18,686) | -100% |
| 19 | Rental Revenue | \$0 | \$2 | \$2 | #DIV/0! |
| 20 | Miscellaneous Revenue | \$0 | \$2,500 | \$2,500 | #DIV/0! |
| 21 | Other Revenue | \$13,000 | \$145,000 | \$132,000 | 1015% |
| 22 | Training Revenue | \$39,500 | \$40,000 | \$500 | 1% |
| 23 | Gain (Loss) on Disp of Assets | \$0 | \$0 | \$0 | #DIV/0! |
| 24 | Gain (Loss) on Disp of Assets | \$60,000 | \$0 | (\$60,000) | -100% |
| 25 | Advance Call/Special Services | \$15,000 | \$0 | (\$15,000) | -100% |
| 26 | Agency Maintenance Services | \$120,000 | \$100,000 | (\$20,000) | -17% |
| 27 | TOTAL OPERATING REVENUES | \$16,384,384 | \$16,749,108 | \$364,724 | 2% |
| | | | | | |
| | <u>OPERATING EXPENSES</u> | | | | |
| 28 | Residential | \$377,034 | \$330,394 | (\$46,640) | -12% |
| 29 | Vocational | \$2,687,809 | \$2,693,280 | \$5,471 | 0% |
| 30 | Day Services | \$879,163 | \$813,502 | (\$65,661) | -7% |
| 31 | Intervention Services | \$90,000 | \$155,000 | \$65,000 | 72% |
| 32 | Transportation Services - DOT | \$3,716,838 | \$3,838,613 | \$121,775 | 3% |
| 33 | Support Coordination | \$6,434,612 | \$5,524,928 | (\$909,684) | -14% |
| 34 | Community Outreach | \$65,000 | \$394,114 | \$329,114 | 506% |
| 35 | Medicaid Waiver | \$275,000 | \$180,000 | (\$95,000) | -35% |
| 36 | Property Expenses | \$485,449 | \$601,441 | \$115,992 | 24% |
| 37 | Administration | \$1,272,091 | \$1,924,352 | \$652,261 | 51% |
| 38 | Organizational Development | \$320,218 | \$350,424 | \$30,206 | 9% |
| 39 | TOTAL OPERATING EXPENSES | \$16,603,214 | \$16,806,048 | \$202,833 | 1% |
| | | | | | |
| 40 | Revenue less Operating Expenses | (\$218,830) | (\$56,940) | \$161,891 | -74% |
| | | | | | |
| 41 | Capital Expenses | \$834,146 | \$1,402,666 | \$568,520 | 68% |
| | | | | | |

**FY 2019 Budget
Residential**

| | | Budget 2018 | Budget 2019 | Change | % |
|----------|---------------------------------|------------------------|------------------------|-------------------|-------------|
| | Expenses | | | | |
| 1 | Open Options | \$60,407 | \$67,700 | \$7,293 | 11% |
| 2 | CDD | \$150,934 | \$147,058 | (\$3,876) | -3% |
| 3 | TNC | \$111,600 | \$115,636 | \$4,036 | 3% |
| 4 | Resources for Human Development | \$54,093 | \$0 | (\$54,093) | #DIV/0! |
| 5 | Total Funding Expense | \$377,034 | \$330,394 | (\$46,640) | -12% |

**FY 2019 Budget
Vocational**

| | | Budget 2018 | Budget 2019 | Change | % |
|----|----------------------------------|--------------------|--------------------|----------------|-----------|
| 1 | Supported Employ - DMH | \$22,000 | \$21,996 | (\$4) | 0% |
| 2 | Total Vocational Revenue | \$22,000 | \$21,996 | (\$4) | 0% |
| | Vocational Expenses | | | | |
| 3 | JobOne | \$1,193,513 | \$1,188,898 | (\$4,615) | 0% |
| 4 | Southeast | \$440,599 | \$462,915 | \$22,316 | 5% |
| 5 | Ability KC | \$302,055 | \$257,163 | (\$44,892) | -15% |
| 6 | Blue Valley | \$351,750 | \$351,248 | (\$502) | 0% |
| 7 | The Whole Person | \$0 | \$7,050 | \$7,050 | #DIV/0! |
| 8 | ACED | \$255,701 | \$288,815 | \$33,114 | 13% |
| 9 | Mattie Rhodes | \$122,191 | \$122,191 | \$0 | 0% |
| 10 | ICAN | \$22,000 | \$15,000 | (\$7,000) | -32% |
| 11 | Total Vocational Expenses | \$2,687,809 | \$2,693,280 | \$5,471 | 0% |

**FY 2019 Budget
Day Services**

| | | Budget | Budget | Change | % |
|----------|------------------------------|------------------|------------------|-------------------|------------|
| | | 2018 | 2019 | | |
| 1 | Rainbow Center | \$309,000 | \$309,000 | \$0 | 0% |
| 2 | Developing Potential | \$335,963 | \$248,517 | (\$87,446) | -26% |
| 3 | CDD - Expansion | \$0 | \$21,785 | \$21,785 | #DIV/0! |
| 4 | Jackson County Parks & Rec | \$234,200 | \$234,200 | \$0 | 0% |
| 5 | Total Funding Expense | \$879,163 | \$813,502 | (\$65,661) | -7% |

**FY 2019 Budget
Intervention**

| | | Budget | Budget | Change | % |
|----------|------------------------------|-----------------|------------------|-----------------|------------|
| | | 2018 | 2019 | | |
| 1 | Down Syndrome Guild | \$0 | \$25,000 | \$25,000 | #DIV/0! |
| 2 | Propel | \$0 | \$30,000 | \$30,000 | #DIV/0! |
| 3 | CCVI | \$90,000 | \$100,000 | \$10,000 | 11% |
| 4 | Total Funding Expense | \$90,000 | \$155,000 | \$65,000 | 72% |
| | | | | | |

**FY 2019 Budget
Transportation**

| | | Budget | Budget | Change | % |
|----|--|--------------------|----------------------|-------------------|------------|
| | | 2018 | 2019 | | |
| | DOT Revenue: | | | | |
| 1 | Transportation - DMH | \$403,180 | \$403,188 | \$8 | 0% |
| 2 | MEHTAP Grant | \$34,717 | \$36,936 | \$2,219 | 6% |
| 3 | Medicaid - DOT Revenue | \$792,393 | \$790,000 | (\$2,393) | 0% |
| 4 | SEP - UMB Employees | \$300 | \$250 | (\$50) | -17% |
| 5 | Purchase of Services - Other | \$4,071 | \$3,500 | (\$571) | -14% |
| 6 | OHCDs Contract | \$18,686 | \$0 | (\$18,686) | -100% |
| 7 | Miscellaneous Revenue | \$0 | \$2,500 | \$2,500 | #DIV/0! |
| 8 | Gain (Loss) on Disp of Assets | \$0 | \$0 | \$0 | #DIV/0! |
| 9 | Advance Call/Special Services | \$15,000 | \$0 | (\$15,000) | -100% |
| 10 | Agency Maintenance Services | \$120,000 | \$100,000 | (\$20,000) | -17% |
| 11 | Total DOT Revenue | \$1,388,347 | \$1,336,374 | (\$51,973) | -4% |
| | | | | | |
| | DOT Expenses: | | | | |
| 12 | Payroll | \$1,881,845 | \$1,835,169 | (\$46,676) | -2% |
| 13 | Overtime | \$90,000 | \$95,000 | \$5,000 | 6% |
| 14 | Merit increases up to 3% | \$21,174 | \$26,661 | \$5,487 | 26% |
| 15 | Payroll Tax - Employer's FICA | \$148,329 | 135,222.19 | (\$13,107) | -9% |
| 16 | Payroll Tax - MO Unemployment | \$5,850 | 2,382.01 | (\$3,468) | -59% |
| 17 | Deferred Comp. Pension Plan | \$116,662 | 114,304.13 | (\$2,358) | -2% |
| 18 | Medical/Dental Insurance | \$549,368 | 556,999.92 | \$7,631 | 1% |
| 19 | Life & Disability Insurance | \$17,796 | 20,874.39 | \$3,078 | 17% |
| 20 | Worker's Comp Insurance | \$81,641 | \$88,100 | \$6,459 | 8% |
| 21 | Worker's Comp Claims | \$0 | \$1,500 | | |
| 22 | Driver Drug & Alcohol Testing | \$6,500 | \$6,500 | \$0 | 0% |
| 23 | Driver's Uniforms Expense | \$21,086 | \$24,000 | \$2,914 | 14% |
| 24 | Interest Expense - Capital Leases | \$600 | \$400 | (\$200) | -33% |
| 25 | Office Supplies | \$13,000 | \$13,000 | \$0 | 0% |
| 26 | Repairs & Maintenance - Program | \$40,000 | \$40,000 | \$0 | 0% |
| 27 | Telephone & Tracking | \$41,000 | \$39,600 | (\$1,400) | -3% |
| 28 | Internet Service | \$1,300 | \$1,400 | \$100 | 8% |
| 29 | Meetings & Conferences | \$2,000 | \$2,000 | \$0 | 0% |
| 30 | Service Contracts (Office equipment) | \$11,000 | \$15,000 | \$4,000 | 36% |
| 31 | Training | \$10,000 | \$11,000 | \$1,000 | 10% |
| 32 | Vehicle Insurance | \$105,000 | \$125,000 | \$20,000 | 19% |
| 33 | Vehicle License & Inspection | \$1,000 | \$1,900 | \$900 | 90% |
| 34 | Vehicle Gas | \$300,000 | \$350,000 | \$50,000 | 17% |
| 35 | Vehicle Mechanical Maint. | \$80,000 | \$150,000 | \$70,000 | 88% |
| 36 | Vehicle Oil | \$9,000 | \$5,000 | (\$4,000) | -44% |
| 37 | Vehicle Tires | \$24,000 | \$24,000 | \$0 | 0% |
| 38 | Vehicle Towing | \$6,000 | \$6,000 | \$0 | 0% |
| 39 | Bus Wash Service | \$2,000 | \$3,600 | \$1,600 | 80% |
| 40 | Contingency | \$4,000 | \$4,000 | \$0 | 0% |
| 41 | Total Operational Expenses | \$3,590,152 | \$3,698,613 | \$106,961 | 3% |
| | | | | | |
| | Individual's Transportation Costs | | | | |
| 42 | SB40 - Consumers | \$108,000 | \$90,000 | (\$18,000) | -17% |
| 43 | OHCDs Transportation | \$18,686 | \$0 | (\$18,686) | -100% |
| 44 | Bad Debts | \$0 | \$50,000 | \$50,000 | #DIV/0! |
| 45 | Total Client Costs | \$126,686 | \$140,000 | \$13,314 | 11% |
| | | | | | |
| 46 | Total Expenses for DOT | \$3,716,838 | \$3,838,613 | \$120,275 | 3% |
| | | | | | |
| 47 | DOT Revenues Less DOT Expenses | | (\$2,502,239) | | |
| | | | | | |
| 48 | DOT Levy Allocation | | \$2,502,239 | | |

**FY 2019 Budget
Support Coordination**

| | | Budget 2018 | Budget 2019 | Change | % |
|----|--|--------------------|--------------------|--------------------|-------------|
| | Support Coordination Revenue | | | | |
| 1 | Medicaid - Support Coordination | \$6,636,596 | \$6,840,143 | \$203,547 | 3% |
| 2 | Total Support Coordination Revenue | \$6,636,596 | \$6,840,143 | \$203,547 | 3% |
| | | | | | |
| | | | | | |
| | Support Coordination Expenses | | | | |
| 3 | Payroll | \$4,214,446 | \$3,299,214 | (\$915,232) | -22% |
| 4 | Merit increases up to 3% | \$44,645 | \$46,286 | \$1,641 | 4% |
| 5 | Overtime | \$60,000 | \$60,000 | \$0 | 0% |
| 6 | Payroll Tax - Employer's FICA | \$328,828 | \$243,677 | (\$85,151) | -26% |
| 7 | Payroll Tax - MO Unemployment | \$12,139 | \$3,548 | (\$8,591) | -71% |
| 8 | Deferred Comp. Pension Plan | \$261,072 | \$211,105 | (\$49,967) | -19% |
| 9 | Medical/Dental Insurance | \$1,072,720 | \$859,591 | (\$213,129) | -20% |
| 10 | Life & Disability Insurance | \$38,830 | \$37,284 | (\$1,546) | -4% |
| 11 | Workers Comp. Insurance | \$17,500 | \$14,325 | (\$3,175) | -18% |
| 12 | Workers Comp. Claims | \$0 | \$673 | \$673 | #DIV/0! |
| 13 | Interest Expense - UMB | \$43,137 | \$40,596 | (\$2,541) | -6% |
| 14 | Interest Expense - Capital Leases | \$1,300 | \$1,240 | (\$60) | -5% |
| 15 | Office Supplies | \$45,000 | \$50,500 | \$5,500 | 12% |
| 16 | Postage | \$2,500 | \$2,192 | (\$308) | -12% |
| 17 | Telephone | \$55,000 | \$72,000 | \$17,000 | 31% |
| 18 | Internet Service | \$1,200 | \$868 | (\$332) | -28% |
| 19 | Consultants | \$4,000 | \$1,530 | (\$2,470) | -62% |
| 20 | Meetings/Conferences/Professional/Tech | \$9,300 | \$7,086 | (\$2,214) | -24% |
| 21 | Travel Expense | \$8,500 | \$5,307 | (\$3,193) | -38% |
| 22 | Travel Expense - training sup and FTs | \$0 | \$600 | \$600 | #DIV/0! |
| 23 | Service Contracts (Office equipment) | \$72,730 | \$88,161 | \$15,431 | 21% |
| 24 | Training | \$6,624 | \$10,000 | \$3,376 | 51% |
| 25 | Training - training sup and FTs | \$0 | \$7,600 | \$7,600 | #DIV/0! |
| 26 | Auto Expense | \$105,142 | \$102,471 | (\$2,671) | -3% |
| 27 | TCM Match | \$0 | \$250,000 | \$250,000 | #DIV/0! |
| 28 | Miscellaneous Expense | \$5,000 | \$951 | (\$4,049) | -81% |
| 29 | 75% security guard | \$0 | \$32,814 | \$32,814 | #DIV/0! |
| 30 | Translation services | \$0 | \$20,000 | \$20,000 | #DIV/0! |
| 31 | Bad Debts | \$0 | \$55,309 | \$55,309 | #DIV/0! |
| 32 | Contingency | \$25,000 | \$0 | (\$25,000) | 0% |
| 33 | Total Support Coordination Expenses | \$6,434,612 | \$5,524,928 | (\$909,684) | -14% |
| | | | | | |
| 34 | SC Revenue Less SC Expenses | \$201,984 | \$1,315,215 | | |

**FY 2019 Budget
Community Outreach**

| | | Budget 2018 | Budget 2019 | Change | % |
|-----------|--|------------------------|------------------------|------------------|-------------|
| | Community Outreach Expenses | | | | |
| 1 | Payroll | \$0 | \$212,652 | \$212,652 | #DIV/0! |
| 2 | Merit increases up to 3% | \$0 | \$3,639 | \$3,639 | #DIV/0! |
| 3 | Overtime | \$0 | \$0 | \$0 | #DIV/0! |
| 4 | Payroll Tax - Employer's FICA | \$0 | \$15,736 | \$15,736 | #DIV/0! |
| 5 | Payroll Tax - MO Unemployment | \$0 | \$230 | \$230 | #DIV/0! |
| 6 | Deferred Comp. Pension Plan | \$0 | \$14,737 | \$14,737 | #DIV/0! |
| 7 | Medical/Dental Insurance | \$0 | \$59,322 | \$59,322 | #DIV/0! |
| 8 | Life & Disability Insurance | \$0 | \$2,388 | \$2,388 | #DIV/0! |
| 9 | Workers Comp. Insurance | \$0 | \$910 | \$910 | #DIV/0! |
| 10 | Training | \$0 | \$3,500 | \$3,500 | #DIV/0! |
| 11 | Auto Expense | \$0 | \$1,000 | \$1,000 | #DIV/0! |
| 12 | Funding Requests | \$65,000 | \$80,000 | \$15,000 | 23% |
| 13 | Total Community Outreach Expenses | \$65,000 | \$394,114 | \$329,114 | 506% |
| | | | | | |
| 14 | Levy Allocation | | \$394,114 | | |
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| | | | | | |
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**FY 2019 Budget
Medicaid Waiver**

| | | | | | |
|----------|------------------------------|------------------|------------------|-------------------|-------------|
| | | | | | |
| | | Budget | Budget | Change | % |
| | | 2018 | 2019 | | |
| | | | | | |
| | Waiver Match Expenses | | | | |
| | | | | | |
| 1 | Partnership for Hope Waiver | \$275,000 | \$180,000 | (\$95,000) | -35% |
| 2 | Medicaid Totals | \$275,000 | \$180,000 | (\$95,000) | -35% |

FY 2019 Budget

Property

| | | Budget | Budget | Change | % |
|----|--|------------------|------------------|------------------|------------|
| | | 2018 | 2019 | | |
| | | | | | |
| | Property Expenses | | | | |
| 1 | Maintenance/repairs 8511 | \$15,000 | \$43,000 | \$28,000 | 187% |
| 2 | Maintenance/repairs 8508 | \$8,800 | \$7,000 | (\$1,800) | -20% |
| 3 | Maintenance/repairs D.O.T. | \$30,000 | \$45,000 | \$15,000 | 50% |
| 4 | Maintenance/repairs Blue Valley | \$13,300 | \$5,000 | (\$8,300) | -62% |
| 5 | Maintenance/repairs JobOne - Indep | \$2,100 | \$5,400 | \$3,300 | 157% |
| 6 | Maintenance/repairs JobOne - Grandview | \$4,500 | \$34,000 | \$29,500 | 656% |
| 7 | Maintenance/repairs Ability KC | \$1,200 | \$1,000 | (\$200) | -17% |
| 8 | Maintenance/repairs Southeast | \$6,100 | \$21,100 | \$15,000 | 246% |
| 9 | Maintenance/repairs CDD Properties | \$2,000 | \$0 | (\$2,000) | -100% |
| 10 | Maintenance/repairs Open Options | \$300 | \$1,500 | \$1,200 | 400% |
| 11 | Maintenance/repairs DPI | \$650 | \$2,500 | \$1,850 | 285% |
| 12 | Maintenance/repairs Rainbow | \$2,500 | \$2,000 | (\$500) | -20% |
| 13 | Maintenance/repairs Old Rainbow | \$2,000 | \$9,000 | \$7,000 | 350% |
| 14 | Security Monitoring - Open Options | \$425 | \$543 | \$118 | 28% |
| 15 | Security Monitoring - JobOne Independence | \$620 | \$620 | \$0 | 0% |
| 16 | Security Monitoring - Southeast | \$570 | \$475 | (\$95) | -17% |
| 17 | Security Monitoring - JobOne Grandview | \$610 | \$514 | (\$96) | -16% |
| 18 | Security Monitoring - Blue Valley | \$450 | \$1,040 | \$590 | 131% |
| 19 | Security Monitoring - 8508 Hillcrest | \$2,340 | \$1,583 | (\$757) | -32% |
| 20 | Security Monitoring - DOT | \$4,495 | \$5,266 | \$771 | 17% |
| 21 | Security Monitoring - DPI | \$0 | \$362 | \$362 | #DIV/0! |
| 22 | Security Monitoring - 8511 Hillcrest | \$5,490 | \$4,200 | (\$1,290) | -23% |
| 23 | Security Monitoring - 405 NW 5th Street | \$5,000 | \$1,859 | (\$3,141) | -63% |
| 24 | Janitorial Supplies/Service - OD | \$0 | \$9,300 | \$9,300 | #DIV/0! |
| 25 | Janitorial Service/supplies - Admin | \$13,909 | \$8,400 | (\$5,509) | -40% |
| 26 | Janitorial Service/supplies - Support Coord. | \$22,536 | \$34,800 | \$12,264 | 54% |
| 27 | Janitorial Service/supplies - DOT | \$4,147 | \$11,124 | \$6,977 | 168% |
| 28 | Property Insurance - Residential | \$14,780 | \$12,750 | (\$2,030) | -14% |
| 29 | Property Insurance - Vocational | \$62,910 | \$60,000 | (\$2,910) | -5% |
| 30 | Property Insurance - 8508 Hillcrest | \$8,330 | \$8,000 | (\$330) | -4% |
| 31 | Property Insurance - DOT | \$16,140 | \$16,140 | \$0 | 0% |
| 32 | Property Insurance - Day Services | \$14,840 | \$14,000 | (\$840) | -6% |
| 33 | Property Insurance - 8511 Hillcrest | \$26,147 | \$25,000 | (\$1,147) | -4% |
| 34 | Property Insurance - 405 NW 5th Street | \$1,000 | \$1,000 | \$0 | 0% |
| 35 | Grounds Keeping - Open Options | \$0 | \$2,700 | \$2,700 | #DIV/0! |
| 36 | Grounds Keeping - JobOne Independence | \$2,535 | \$3,000 | \$465 | 18% |
| 37 | Grounds Keeping - Southeast | \$1,670 | \$2,400 | \$730 | 44% |
| 38 | Grounds Keeping - JobOne Grandview | \$1,750 | \$2,400 | \$650 | 37% |
| 39 | Grounds Keeping - 8508 Hillcrest | \$7,045 | \$8,000 | \$955 | 14% |
| 40 | Grounds Keeping - DOT | \$11,985 | \$11,985 | \$0 | 0% |
| 41 | Grounds Keeping - 8511 Hillcrest | \$7,015 | \$8,600 | \$1,585 | 23% |
| 42 | Grounds Keeping - 405 NW 5th Street | \$0 | \$2,000 | \$2,000 | #DIV/0! |
| 43 | Utilities - Organization Development | \$0 | \$15,554 | \$15,554 | #DIV/0! |
| 44 | Utilities - Administration | \$33,937 | \$21,220 | (\$12,717) | -37% |
| 45 | Utilities - Support Coordination | \$64,845 | \$70,000 | \$5,155 | 8% |
| 46 | Utilities - DOT | \$28,428 | \$33,530 | \$5,102 | 18% |
| 47 | Plant Services - DOT | \$1,000 | \$735 | (\$265) | -27% |
| 48 | Plant Services - 8511 Hillcrest | \$2,000 | \$2,345 | \$345 | 17% |
| 49 | Elevator Maintenance Contract - DPI | \$5,000 | \$4,000 | (\$1,000) | -20% |
| 50 | Elevator Maintenance Contract - 8511 Hillcrest | \$0 | \$4,236 | \$4,236 | #DIV/0! |
| 51 | HVAC Maintenance - JobOne Independence | \$1,420 | \$1,420 | \$0 | 0% |
| 52 | HVAC Maintenance - Southeast | \$2,400 | \$2,400 | \$0 | 0% |
| 53 | HVAC Maintenance - AbilityKC | \$1,170 | \$1,170 | \$0 | 0% |
| 54 | HVAC Maintenance - JobOne Grandview | \$970 | \$2,000 | \$1,030 | 106% |
| 55 | HVAC Maintenance - Blue Valley | \$1,110 | \$1,110 | \$0 | 0% |
| 56 | HVAC Maintenance - 8508 Hillcrest | \$780 | \$780 | \$0 | 0% |
| 57 | HVAC Maintenance - DOT | \$1,195 | \$1,195 | \$0 | 0% |
| 58 | HVAC Maintenance - Rainbow Options | \$650 | \$650 | \$0 | 0% |
| 59 | HVAC Maintenance - DPI | \$1,335 | \$1,335 | \$0 | 0% |
| 60 | HVAC Maintenance - 8511 Hillcrest | \$2,020 | \$3,200 | \$1,180 | 58% |
| 61 | Repairs Contingency | \$12,000 | \$0 | (\$12,000) | -100% |
| 62 | Total Expenses | \$485,449 | \$601,441 | \$115,992 | 24% |

**FY 2019 Budget
Administration**

| | | Budget | Budget | Change | % |
|----|--|--------------------|----------------------|------------------|------------|
| | | 2018 | 2019 | | |
| | Administration Revenue | | | | |
| 1 | Interest Income - Investments | \$24,734 | \$30,000 | \$5,266 | 21% |
| 2 | Interest Income - Sweep Acct. | \$65,367 | \$125,000 | \$59,633 | 91% |
| 3 | Interest Income - NR Special Neighbors | \$8,500 | \$3,073 | (\$5,427) | -64% |
| 4 | Interest Income - NR MC Properties LLC | \$0 | \$8,058 | \$8,058 | #DIV/0! |
| 5 | Realized/Unrealized Gains on Investments | \$342 | \$0 | (\$342) | -100% |
| 6 | Rental Revenue | \$0 | \$2 | \$2 | #DIV/0! |
| 7 | Other Revenue | \$13,000 | \$145,000 | \$132,000 | 1015% |
| 8 | Gain (Loss) on Disp of Assets | \$60,000 | \$0 | (\$60,000) | -100% |
| 9 | Total Administrative Revenue | \$171,943 | \$311,133 | \$139,190 | 81% |
| | Administration Expenses | | | | |
| 10 | Payroll | \$577,877 | \$1,054,587 | \$476,710 | 82% |
| 11 | Overtime | \$18,000 | \$18,000 | \$0 | 0% |
| 12 | Merit Increases up to 3% | \$9,722 | \$15,200 | \$5,478 | 56% |
| 13 | Payroll Tax - Employer's FICA | \$45,479 | \$76,763 | \$31,284 | 69% |
| 14 | Payroll Tax - MO Unemployment | \$1,580 | \$835 | (\$745) | -47% |
| 15 | Deferred Comp. Pension Plan | \$40,886 | \$65,376 | \$24,490 | 60% |
| 16 | Medical/Dental Insurance | \$81,973 | \$188,465 | \$106,492 | 130% |
| 17 | Life & Disability Insurance | \$3,908 | \$9,983 | \$6,075 | 155% |
| 18 | Worker's Comp Insurance | \$2,500 | \$2,159 | (\$341) | -14% |
| 19 | Interest Expense - UMB | \$35,412 | \$28,200 | (\$7,212) | -20% |
| 20 | Interest Expense - Capital Leases | \$200 | \$144 | (\$56) | -28% |
| 21 | Legal Fees | \$35,000 | \$35,000 | \$0 | 0% |
| 22 | Banking Expense | \$3,252 | \$4,800 | \$1,548 | 48% |
| 23 | Office Supplies | \$17,000 | \$25,000 | \$8,000 | 47% |
| 24 | Postage | \$5,000 | \$5,000 | \$0 | 0% |
| 25 | Advertising & Public Notice | \$5,000 | \$15,000 | \$10,000 | 200% |
| 26 | Professional Materials | \$200 | \$200 | \$0 | 0% |
| 27 | Professional Membership Dues | \$25,000 | \$25,000 | \$0 | 0% |
| 28 | Telephone | \$11,000 | \$14,400 | \$3,400 | 31% |
| 29 | Internet Service | \$500 | \$450 | (\$50) | -10% |
| 30 | External Consultants | \$18,000 | \$15,000 | (\$3,000) | -17% |
| 31 | Board Training | \$8,000 | \$8,000 | \$0 | 0% |
| 32 | IT Services | \$10,000 | \$27,380 | \$17,380 | 174% |
| 33 | Equipment Insurance | \$2,500 | \$2,500 | \$0 | 0% |
| 34 | Director's & Officer's Insurance | \$27,619 | \$27,000 | (\$619) | -2% |
| 35 | Professional Liability Insurance | \$15,000 | \$15,000 | \$0 | 0% |
| 36 | Meetings-Professional / Tech | \$5,000 | \$8,000 | \$3,000 | 60% |
| 37 | Travel Expense | \$5,468 | \$7,000 | \$1,532 | 28% |
| 38 | Annual Meeting | \$26,000 | \$35,000 | \$9,000 | 35% |
| 39 | Audit Expense | \$28,565 | \$30,000 | \$1,435 | 5% |
| 40 | Service Contracts (Office equipment) | \$40,000 | \$60,660 | \$20,660 | 52% |
| 41 | Training | \$19,250 | \$19,250 | \$0 | 0% |
| 42 | Marketing/Public Relations | \$45,000 | \$45,000 | \$0 | 0% |
| 43 | Newsletter/Annual Report | \$2,500 | \$2,500 | \$0 | 0% |
| 44 | Auto Expense | \$800 | \$2,000 | \$1,200 | 150% |
| 45 | Forgiveness of Debt | \$63,900 | \$0 | (\$63,900) | -100% |
| 46 | Pre-Employment Screening | \$5,000 | \$5,500 | \$500 | 10% |
| 47 | Camperships | \$10,000 | \$8,000 | (\$2,000) | -25% |
| 48 | Staff Appreciation | \$10,000 | \$8,000 | (\$2,000) | -20% |
| 49 | Security Guard | \$0 | \$10,000 | \$10,000 | #DIV/0! |
| 50 | Miscellaneous Expense | \$10,000 | \$4,000 | (\$6,000) | -60% |
| 51 | Total Administrative Expenses | \$1,272,091 | \$1,924,352 | \$652,261 | 51% |
| 52 | Revenue Less Expenses | | (\$1,613,219) | | |
| 53 | Levy Allocation | | \$1,613,219 | | |

**FY 2019 Budget
Organization Development**

| | | Budget | Budget | Change | % |
|----|---|------------------|--------------------|--------------------|-------------|
| | | 2018 | 2019 | | |
| | Organization Dev. Revenue | | | | |
| 1 | Training - DMH | \$38,000 | \$38,004 | \$4 | 0% |
| 2 | Oral Health Grant | \$85,482 | \$8,458 | (\$77,024) | -90% |
| 3 | KC Collaborative Grant | \$63,400 | \$25,000 | (\$38,400) | -61% |
| 4 | Training Revenue | \$39,500 | \$40,000 | \$500 | 1% |
| | | \$226,382 | \$111,462 | (\$114,920) | -51% |
| | | | | | |
| | Organization Dev. Expenses | | | | |
| 5 | Payroll | \$118,124 | 187,136 | \$69,012 | 58% |
| 6 | Merit Increases up to 3% | \$1,057 | 2,621 | \$1,564 | 148% |
| 7 | Payroll Tax - Employer's FICA | \$9,708 | 13,848 | \$4,140 | 43% |
| 8 | Payroll Tax - MO Unemployment | \$129 | 165 | \$36 | 28% |
| 9 | Deferred Comp. Pension Plan | \$5,975 | 16,346 | \$10,371 | 174% |
| 10 | Medical/Dental Insurance | \$22,495 | 34,613 | \$12,118 | 54% |
| 11 | Life & Disability/ Insurance | \$871 | 1,943 | \$1,072 | 123% |
| 12 | Workers Comp insurance | \$200 | \$377 | \$177 | 89% |
| 13 | Interest Expense - Capital leases | \$227 | \$181 | (\$46) | -20% |
| 14 | Office Supplies | \$0 | \$9,515 | \$9,515 | #DIV/0! |
| 15 | Training Supplies & Materials/Equipment | \$10,000 | \$6,983 | (\$3,017) | -30% |
| 16 | Postage | \$0 | \$507 | \$507 | #DIV/0! |
| 17 | Gentle Teaching Supplies/Printing | \$740 | \$0 | (\$740) | -100% |
| 18 | Professional Membership Dues | \$0 | \$284 | \$284 | #DIV/0! |
| 19 | Gentle Teaching Conferences | \$4,700 | \$0 | (\$4,700) | - |
| 20 | Telephone | \$3,000 | \$3,600 | \$600 | 20% |
| 21 | IT Services | \$0 | \$2,782 | \$2,782 | #DIV/0! |
| 22 | Meetings-Professional | \$2,500 | \$1,772 | (\$728) | -29% |
| 23 | Travel | \$0 | \$8,710 | \$8,710 | #DIV/0! |
| 24 | Service Contracts Expense | \$410 | \$961 | \$551 | 134% |
| 25 | Auto Expense | \$0 | \$0 | \$0 | #DIV/0! |
| 26 | KC Collaborative Grant | \$43,000 | \$20,000 | (\$23,000) | -53% |
| 27 | Oral Health Grant Expense | \$67,982 | \$0 | (\$67,982) | -100% |
| 28 | Trainer Fees | \$29,000 | \$30,980 | \$1,980 | 7% |
| 29 | Training | \$0 | \$7,000 | \$7,000 | #DIV/0! |
| 30 | Contingency | \$100 | \$100 | \$0 | 0% |
| 31 | Total Operating Expenses | \$320,218 | \$350,424 | \$30,206 | 9% |
| | | | | | |
| 32 | Revenue Less Expenses | | (\$238,962) | | |
| | | | | | |
| 33 | Levy Allocation | | \$238,962 | | |

**FY 2019 Budget
Capital Expenditures**

| | | Budget 2018 | Budget 2019 | Change | % |
|----|--|------------------|--------------------|--------------------|-------------|
| | CAPITAL EXPENSES | | | | |
| | DOT | | | | |
| 1 | Office Furniture/Equipment | \$10,000 | \$9,500 | (\$500) | -5% |
| 2 | Computers | \$3,500 | \$3,500 | \$0 | 0% |
| 3 | New Vehicles | \$60,000 | \$90,000 | \$30,000 | 50% |
| 4 | Routing Software | \$5,000 | \$0 | (\$5,000) | -100% |
| 5 | Transportation Equipment | \$41,000 | \$18,000 | (\$23,000) | -56% |
| 6 | Total DOT | \$119,500 | \$121,000 | \$1,500 | 1% |
| | RENOVATIONS | | | | |
| 7 | JobOne - Indep | \$53,000 | \$190,000 | \$137,000 | 258% |
| 8 | JobOne - Grandview | \$8,500 | \$133,500 | \$125,000 | 1471% |
| 9 | 5th Street - Blue Springs | \$40,000 | \$5,000 | (\$35,000) | -88% |
| 10 | DPI Independence | \$12,000 | \$80,000 | \$68,000 | 567% |
| 11 | Southeast | \$225,000 | \$103,000 | (\$122,000) | -54% |
| 12 | White Oaks | \$15,500 | \$24,500 | \$9,000 | 58% |
| 13 | Ability KC | \$23,000 | \$155,000 | \$132,000 | 574% |
| 14 | Blue Valley | \$0 | \$141,000 | \$141,000 | #DIV/0! |
| 15 | 8508 Hillcrest | \$9,000 | \$82,500 | \$73,500 | 817% |
| 16 | 8511 Hillcrest - First floor and various suites | \$90,000 | \$240,000 | \$150,000 | 167% |
| 17 | Total Renovations | \$476,000 | \$1,154,500 | \$678,500 | 143% |
| | FURNITURE & EQUIPMENT | | | | |
| 18 | Administration - General furniture & equipment | \$10,000 | \$10,000 | \$0 | 0% |
| 19 | Administration - Computers and software upgrades | \$17,000 | \$17,000 | \$0 | 0% |
| 20 | Accounting Department - furniture, equipment, software | \$8,000 | \$8,000 | \$0 | 0% |
| 21 | Training Center Equipment | \$2,250 | \$2,250 | \$0 | 0% |
| 22 | IT Equipment and updates | \$26,976 | \$26,976 | \$0 | 0% |
| 23 | Community Outreach - office furniture | \$0 | \$2,940 | \$2,940 | #DIV/0! |
| 24 | Support Coordination - Blue Springs artwork | \$15,000 | \$0 | (\$15,000) | -100% |
| 25 | SupportCoordination - furniture for first floor | \$20,000 | \$60,000 | \$40,000 | 200% |
| 26 | Support Coordination - equipment and software | \$139,420 | \$0 | (\$139,420) | -100% |
| 27 | Total Furniture & Equipment | \$238,646 | \$127,166 | (\$111,480) | -47% |
| 28 | Total Capital Expenses | \$834,146 | \$1,402,666 | \$568,520 | 68% |

**FY 2019 Budget
Tax Levy Allocations**

| | 2018 Budget | Levy Funds |
|--------------------------------------|------------------------|-----------------------|
| Residential | | |
| Open Options | \$67,700 | \$67,700 |
| CDD | \$147,058 | |
| TNC | \$115,636 | |
| Resources for Human Development | \$0 | |
| Total Residential | \$330,394 | 4% |
| Vocational | | |
| JobOne | \$1,188,898 | |
| Southeast | \$462,915 | |
| Ability KC | \$257,163 | |
| Blue Valley | \$351,248 | |
| The Whole Person | \$7,050 | |
| ACED | \$288,815 | |
| Mattie Rhodes | \$122,191 | |
| Total Vocational | \$2,678,280 | 30% |
| Day Services | | |
| Rainbow Center | \$309,000 | |
| Developing Potential | \$248,517 | |
| CDD - Expansion | \$21,785 | |
| Jackson County Parks & Rec | \$234,200 | |
| Total Day Services | \$813,502 | 9% |
| Intervention | | |
| Down Syndrome Guild | \$25,000 | |
| Propel | \$30,000 | |
| CCVI | \$100,000 | |
| Total Intervention | \$155,000 | 2% |
| Medicaid Match | | |
| Partnership for Hope Waiver | \$180,000 | |
| TCM Match Payment | \$0 | |
| Total Medicaid Match | \$180,000 | 2% |
| Total Levy Funding Grants | \$4,157,176 | 47% |
| DOT Allocation | \$2,502,239 | 28% |
| Community Outreach Allocation | \$394,114 | 4% |
| Administration Allocation | \$1,613,219 | 18% |
| Org Development Allocation | \$238,962 | 3% |
| Total Tax Levy Allocations | \$8,905,710 | 100% |
| Projected Tax Levy Funds 2019 | \$8,128,000 | |
| Excess (deficit) | (\$777,710) | |

**FY 2019 Budget
New Positions**

| | | | | | |
|----------------|-----------------------------|----------------------------|--|-------------------|-----------|
| | | | | | |
| | | | | | |
| | | | | Total | |
| Funding | | | | Salary and | |
| Source | Department | Position | | fringe | |
| | | | | | |
| | <u>Support Coordination</u> | | | | |
| | | | | | |
| TCM | | UR Specialist | | 56,573.22 | 12 months |
| TCM | | Intake Support Coordinator | | 56,573.22 | 12 months |
| | | | | | |
| | | | | | |
| | <u>DOT</u> | | | | |
| | | | | | |
| Levy | | Driver | | 44,627.22 | 12 months |
| | | | | | |
| | | | | | |
| | <u>Administration</u> | | | | |
| | | | | | |
| Levy | | Assistant Bookkeeper | | 47,342.22 | 12 months |
| Levy | | Information Manager | | 76,121.22 | 12 months |
| | | | | | |
| | | | | | |
| | <u>Org Development</u> | | | | |
| | | | | | |
| Levy | | Community Health Worker | | 21,793.86 | 6 months |
| TCM | | QA Specialist | | 49,867.10 | 10 months |
| | | | | | |
| | | | | | |
| | <u>Grand Total</u> | 7 positions | | \$352,898 | |
| | | | | | |